

October 31, 2023

SECURITIES AND EXCHANGE COMMISSION

SEC Headquarters, 7907 Makati Avenue, Salcedo Village, Bel-Air, Makati City

ATTENTION : DIR. VICENTE GRACIANO P. FELIZMENIO, JR.

Markets and Securities Regulation Department

via PSE EDGE

PHILIPPINE STOCK EXCHANGE, INC.PSE Tower, 28th Street, cor. 5th Avenue, Bonifacio Global City, Taguig City

ATTENTION : MS. ALEXANDRA D. TOM WONG

Officer-in-Charge, Disclosure Department

via electronic mail

PHILIPPINE DEALING & EXCHANGE CORP.

Market Regulatory Services Group 29th Floor BDO Equitable Tower 8751 Paseo de Roxas, Makati City

ATTENTION : ATTY. MARIE ROSE M. MAGALLEN-LIRIO

Head - Issuer Compliance and Disclosures Department

Gentlemen:

Please see attached the SEC Form 17-C (Current Report) on the third quarter 2023 financial and operating results of Aboitiz Equity Ventures Inc. filed in compliance with the Securities Regulation Code, its 2015 Implementing Rules and Regulations, the Revised Disclosure Rules of the Philippine Stock Exchange (PSE), and the Issuer Disclosure Operating Guidelines of the Philippine Dealing Exchange Corp. (PDEx).

Kindly acknowledge receipt hereof.

Thank you.

Very truly yours,

ABOITIZ EQUITY VENTURES INC.

By:

SAMMY DAVE A. SANTOS
Assistant Corporate Secretary

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE (SRC) AND SRC RULE 17.2(c) THEREUNDER

	Amount of Debt Outstanding (As of June 30, 2	0023) 23	73,682,368,000.00
	Common Stock P 1 Par Value		5,619,785,757
	Title of Each Class	Number of Shares of Comm Outstanding and Amount of Deb	
10.	Securities registered pursuant to Sections 4 and	1 8 of the RSA	
	Former name or former address, if changed sin	ce last report	
9.	N/A		
	Registrant's telephone number, including area	code	
8.	(02) 8 886-2800		
	Address of principal office	•	Postal Code
7.	32 nd Street, Bonifacio Global City, Taguig City, I	Metro Manila, Philippines	1634
	incorporation	, , , , , , , , , , , , , , , , , , , ,	
٥.	Province, country or other jurisdiction of	Industry Classification Code	
5.	Philippines	6.	
	Exact name of registrant as specified in its char	ter	
4.	ABOITIZ EQUITY VENTURES INC.		
2.	SEC Identification Number: CEO2536	3. BIR TIN: <u>003-828-269-V</u>	
	Date of Report (Date of earliest event reported)	
1.	October 31, 2023		

11. Indicate the item numbers reported herein: 9

Item 9: Other Matters

On a year to date (YTD) basis, Aboitiz Equity Ventures Inc. ("AEV" or "the Company") recorded consolidated net income of \$\mathbb{P}\$18.0 billion (bn) for the first nine months of 2023, 16% lower than the \$\mathbb{P}\$21.4 bn recorded during the same period in 2022. The Company recognized non-recurring gains of \$\mathbb{P}\$738 million (mn), which was lower than the \$\mathbb{P}\$5.3 bn in non-recurring gains recorded during the same period in 2022. Without these one-off gains, the Company's core net income for the first nine months of 2023 was \$\mathbb{P}\$17.3 bn, an 8% increase year-on-year (YoY).

The Company's net income for the third quarter of 2023 was ₱7.6 bn, a 21% decrease from the ₱9.6 bn recorded during the corresponding period in 2022. The Company recognized non-recurring gains of ₱1.4 bn during the period, primarily due to foreign exchange gains arising from the revaluation of US dollar cash and liquid financial instruments, compared to the ₱2.6 bn in non-recurring gains for the corresponding period in 2022. Without these one-off gains, the Company's core net income for the third quarter of 2023 was ₱6.2 bn, which was 12% lower YoY. For the relevant period, AEV recorded consolidated earnings before interest, tax, depreciation and amortization (EBITDA) of ₱21.4 bn, which was flat YoY.

Power accounted for 70% of the total income contributions from AEV's Strategic Business Units (SBU) in the first nine months of 2023, while Financial Services accounted for 20%. Income contributions from Infrastructure, Real Estate, and Food SBUs were at 4%, 4%, and 3%, respectively.

Strategic Business Units

Power

Aboitiz Power Corporation's ("AboitizPower") income contribution to AEV for the first nine months of 2023 amounted to ₱13.9 bn, 37% higher than the ₱10.1 bn recorded in the same period in 2022.

On a stand-alone basis, AboitizPower's net income for the first nine months of 2023 was \$\frac{1}{2}6.7\$ bn, 37% higher than the \$\frac{1}{2}19.5\$ bn recorded during the same period in 2022. AboitizPower recognized non-recurring gains of \$\frac{1}{2}85\$ mn, primarily due to derivative gains arising from commodity hedging, compared to the \$\frac{1}{2}1.2\$ bn in non-recurring gains recorded during the same period in 2022. Without these one-off gains, AboitizPower's core net income for the first nine months of 2023 was \$\frac{1}{2}2.7\$ bn, a 45% increase YoY.

For the first nine months of 2023, consolidated EBITDA for the generation and retail electricity supply businesses was ₱46.7 bn in the first nine months of 2023, 20% higher than the ₱ 39 bn recorded in the same period in 2022. This was primarily due to higher availability and fresh contributions from GNPower Dinginin Ltd. Co. (Philippines) (GNPD). Capacity sold in the first nine months of 2023 increased by 19% to 4,705 megawatts (MW), compared to 3,940 MW in the same period in 2022. Energy sold increased by 21% to 26,493 gigawatt-hours (GWh) for the first nine months of 2023, compared to 21,892 GWh in the same period in 2022.

For the first nine months of 2023, consolidated EBITDA for the distribution business was \$\mathbb{P}\$7.2 bn, 51% higher than the \$\mathbb{P}\$4.8 bn recorded in the same period in 2022. Energy sales from both Residential and Commercial and Industrial customers increased by 7% and 6% respectively to a total of 4,569 GWh in the first nine months of 2023, compared to 4,294 GWh in the same period in 2022 due to recoveries in demand in the areas affected by Typhoon Odette and resurgence of energy sales back to pre-pandemic level.

Banking & Financial Services

Union Bank of the Philippines' ("UnionBank", or the "Bank") income contribution to AEV during the first nine months of 2023 amounted to ₱4.0 bn, 22% lower than the ₱5.1 bn recorded for the corresponding period in 2022.

On a stand-alone basis, UnionBank and its subsidiaries recorded a net income of \$\mathbb{P}8.1\$ bn in the first nine months of 2023. Net revenues grew to \$\mathbb{P}52.8\$ bn in the first nine months of 2023, 48% higher YoY. Net interest income grew to \$\mathbb{P}37.3\$ bn, 34% higher YoY, largely due to the 18% growth in the Bank's loan portfolio. The Bank's non-interest income grew to \$\mathbb{P}15.5\$ bn, 93% higher YoY largely due to recurring fee-based income on customer transactions.

Operating expenses grew to ₱33.5 bn, 63% higher YoY on due to the full year impact of the acquired Citi consumer business and UnionDigital. These new businesses were only included as part of the Bank in the second half of 2022. At the same time, the Bank has spent ₱3.6 bn on one-time expenses primarily arising from the integration of the Citi consumer business.

As of September 30, 2023, UnionBank's total assets amounted to ₱1.1 trillion. Net loans and receivables grew 18% YoY to ₱531.0 bn, while total deposits were 6% higher YoY at ₱724.7 bn.

Infrastructure

Aboitiz InfraCapital, Inc.'s ("AIC") income contribution to AEV in the first nine months of 2023 amounted to ₱1.4 bn, 17% higher than the ₱1.2 bn recorded in the same period in 2022. This growth was due to the robust lot sales of our Economic Estates and incremental contributions from the Water, and Airport business units.

AEV's share in Republic Cement & Building Materials, Inc.'s ("Republic Cement") loss in the first nine months of 2023 amounted to ₱592 mn, a ₱640 mn reversal from the ₱48 mn income recorded in the first nine months of 2022. This was due to lower market demand for cement primarily due to higher inflation, delays in the rollout of government projects, and unfavorable weather conditions in the Visayas and Mindanao regions at the beginning of the year.

Real Estate

AEV's non-listed real estate businesses, consisting of Aboitiz Land, Inc. ("AboitizLand") and its subsidiaries, reported a consolidated net income of ₱716 mn in the first nine months of 2023, 5% higher than the ₱684 mn recorded during the same period in 2022. This was primarily due to lower operating and project costs and gains from the sale of properties.

Food

AEV's non-listed food subsidiaries' (consisting of Pilmico Foods Corporation, Pilmico Animal Nutrition Corporation, and Pilmico International Pte. Ltd. - which includes Gold Coin Management Holdings Pte. Ltd.) income contribution to AEV amounted to ₱499 mn in the first

nine months of 2023, 92% higher than the \$\mathbb{P}\$260 mn recorded during the same period in 2022. The Food Group was able to fully recover from its \$\mathbb{P}\$534 mn net loss in the first quarter of 2023 primarily due to better margins from its Agribusiness and Flour segments driven by the decrease in raw material costs and better pricing strategy.

Financial Condition

As of September 30, 2023, the Company's consolidated assets totaled \$\mathbb{P}830.2\$ bn which was 3% higher from end-2022 level. Cash and cash equivalents stood at \$\mathbb{P}13.1\$ bn, which was 11% higher from year end-2022 level of \$\mathbb{P}101.5\$ bn. Consolidated liabilities totaled \$\mathbb{P}461.2\$ bn, which was 1% higher from the year-end 2022 level of \$\mathbb{P}457.6\$ bn, while equity attributable to equity holders of the parent increased by 4% at \$\mathbb{P}266.1\$ bn from end-2022 level of \$\mathbb{P}255.1\$ bn. AEV's current ratio as of September 30, 2023 stood at 1.8x while its net debt-to-equity ratio was 0.7x.

SIGNATURE (S)

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ABOITIZ EQUITY VENTURES INC.

By:

Sammy Dave A. Santos

Assistant Corporate Secretary

Date: October 31, 2023